



# *The Essential Guide to the 2022 FedEx and UPS Rate Increases*

## ***New Year, New Rates***

FedEx and UPS are making changes that will affect your shipping costs in 2022. Not only are they increasing their rates, but they're also making adjustments to some of their fees – both of which you'll want to educate yourself on so you can budget appropriately.

**Here are some quick highlights of the changes for 2022:**

- UPS Air and UPS Ground rates are increasing an average of **5.9%** on December 26, 2021.
- FedEx Express and FedEx Ground rates are increasing an average of **5.9%** on January 3, 2022.
- Many common surcharges that will affect the final cost of your shipment are increasing.
- The Oversize surcharge for FedEx, the Large Package surcharge for UPS, and the Additional Handling surcharge for both carriers will vary based on the shipment's zone.





## Snapshot of the Industry

Before we dive into where we're going, it's important to understand where we've been. FedEx and UPS have a history of announcing similar average rate increases and instituting similar pricing strategies.

This year both carriers are increasing their parcel rates by an average of **5.9%**. This is a noticeable uptick compared to the announced average of **4.9%** from the past several years.

It's no surprise that the average rate increase for 2022 is higher than what we've seen in recent years. The ripple effects of the COVID-19 pandemic are still being felt and have driven up demand for parcel services. As a result, there has been a significant strain on the UPS and FedEx networks, and they are looking for ways to improve their capacity.

Aside from taking a higher overall rate increase for the new year, the carriers have also instituted peak surcharges as a way to tackle the increased demand. It's important to note that these surcharges have evolved throughout 2020 and 2021, in response to the ever-changing market conditions. Most of the peak surcharges thus far have affected high-volume shippers, international shipments, and larger packages. However that could change at anytime. The best way to stay up to date on the changes is by checking the rate pages on the **FedEx** and **UPS** websites.





## *Your Rates Will Vary*

Unfortunately, you can't simply budget for your small package costs to go up **5.9%** in 2022, as the averages are just that – averages. As always, how much more expensive your packages will be in the new year depends on many factors, including dimensions, weight, and zone.

The average rate increase announced by FedEx and UPS is arrived at by larger rate increases on certain shipment types and lower increases on others. There are also changes to surcharges that aren't included in those averages that could drive your costs way up. Several factors will determine your real rate increase impact in 2022. You will need to take into account your package characteristics, the services you use, and the zones you ship to.



## Ground Rates

FedEx Ground rates and UPS Ground rates are very similar. For the weights and zones we evaluated, the average rate increase is 6.4% for FedEx and 6.3% for UPS – just a bit higher than the overall average increase.

FedEx Ground and FedEx Home Delivery 2022 U.S. Base Rates

|      | Zone 2  |      | Zone 3  |      | Zone 4   |       | Zone 5   |      | Zone 6   |      | Zone 7   |      | Zone 8   |      |
|------|---------|------|---------|------|----------|-------|----------|------|----------|------|----------|------|----------|------|
| 1 lb | \$9.36  | 6.8% | \$9.77  | 7.5% | \$10.65  | 7.5%  | \$11.13  | 7.5% | \$11.51  | 7.5% | \$11.64  | 7.5% | \$11.84  | 7.5% |
| 2    | \$10.13 | 7.5% | \$11.27 | 7.5% | \$12.18  | 7.5%  | \$12.45  | 7.5% | \$12.99  | 7.5% | \$13.48  | 7.5% | \$13.71  | 7.5% |
| 3    | \$10.64 | 7.5% | \$11.87 | 7.5% | \$12.84  | 7.5%  | \$13.36  | 7.5% | \$13.91  | 7.5% | \$14.38  | 7.5% | \$15.08  | 7.5% |
| 4    | \$10.95 | 7.5% | \$11.94 | 7.5% | \$13.24  | 7.5%  | \$14.10  | 7.5% | \$14.49  | 7.5% | \$15.44  | 7.5% | \$16.16  | 7.5% |
| 5    | \$11.24 | 7.5% | \$12.49 | 7.5% | \$13.70  | 7.5%  | \$14.73  | 7.5% | \$15.34  | 7.3% | \$16.15  | 7.5% | \$17.13  | 6.9% |
| 6    | \$11.34 | 6.5% | \$12.54 | 6.5% | \$13.71  | 6.5%  | \$14.80  | 6.5% | \$15.35  | 6.5% | \$16.18  | 6.5% | \$17.14  | 6.5% |
| 7    | \$11.98 | 6.5% | \$12.83 | 6.5% | \$14.07  | 6.5%  | \$15.27  | 6.5% | \$15.63  | 6.5% | \$16.61  | 6.5% | \$17.79  | 6.5% |
| 8    | \$12.33 | 6.5% | \$13.30 | 6.5% | \$14.57  | 6.5%  | \$15.71  | 6.5% | \$16.26  | 6.5% | \$17.28  | 6.5% | \$18.56  | 6.5% |
| 9    | \$12.52 | 6.5% | \$13.48 | 6.5% | \$14.76  | 6.5%  | \$15.85  | 6.5% | \$16.60  | 6.5% | \$18.00  | 6.5% | \$19.55  | 6.5% |
| 10   | \$12.69 | 6.5% | \$13.62 | 6.5% | \$14.91  | 6.5%  | \$16.28  | 6.5% | \$16.80  | 6.5% | \$18.86  | 6.5% | \$20.84  | 6.5% |
| 20   | \$15.25 | 6.5% | \$17.15 | 6.5% | \$17.52  | 6.5%  | \$21.35  | 6.5% | \$24.87  | 6.5% | \$30.26  | 6.5% | \$33.71  | 5.5% |
| 30   | \$18.44 | 5.5% | \$21.84 | 6.5% | \$24.01  | 5.5%  | \$28.49  | 5.5% | \$34.90  | 5.5% | \$40.93  | 5.5% | \$47.77  | 5.5% |
| 40   | \$21.46 | 6.3% | \$26.19 | 6.3% | \$29.71  | 6.3%  | \$35.42  | 6.1% | \$43.53  | 5.3% | \$51.14  | 5.3% | \$59.34  | 5.3% |
| 50   | \$23.32 | 6.2% | \$29.17 | 6.2% | \$34.54  | 6.2%  | \$41.91  | 6.3% | \$51.39  | 5.3% | \$61.96  | 5.3% | \$68.87  | 5.3% |
| 60   | \$24.49 | 6.0% | \$30.55 | 6.0% | \$35.51  | 5.0%  | \$45.30  | 6.0% | \$53.20  | 6.0% | \$62.99  | 6.0% | \$74.76  | 6.0% |
| 70   | \$27.61 | 6.0% | \$35.51 | 6.0% | \$40.95  | 6.0%  | \$50.55  | 7.0% | \$57.99  | 6.0% | \$65.93  | 6.0% | \$78.87  | 6.0% |
| 80   | \$36.61 | 5.0% | \$42.36 | 5.0% | \$45.84  | 5.0%  | \$55.46  | 6.0% | \$65.39  | 6.0% | \$76.63  | 6.0% | \$81.73  | 6.0% |
| 100  | \$59.90 | 5.0% | \$60.44 | 5.0% | \$65.21  | 5.0%  | \$70.67  | 6.0% | \$80.96  | 6.0% | \$89.52  | 6.0% | \$98.61  | 6.0% |
| 125  | \$79.00 | 5.0% | \$79.21 | 5.0% | \$84.36  | 10.4% | \$87.27  | 6.1% | \$97.31  | 6.0% | \$107.14 | 6.7% | \$118.66 | 6.0% |
| 150  | \$97.29 | 5.0% | \$99.94 | 5.0% | \$106.35 | 5.0%  | \$109.19 | 6.0% | \$116.85 | 6.0% | \$125.98 | 6.0% | \$141.92 | 6.0% |

Rate increases that are higher than the announced 5.9% average.

### UPS Ground 2022 U.S. Base Rates

|      | Zone 2  |      | Zone 3  |      | Zone 4   |      | Zone 5   |      | Zone 6   |      | Zone 7   |      | Zone 8   |      |
|------|---------|------|---------|------|----------|------|----------|------|----------|------|----------|------|----------|------|
| 1 lb | \$9.36  | 6.8% | \$9.77  | 7.5% | \$10.65  | 7.5% | \$11.13  | 7.5% | \$11.51  | 7.5% | \$11.64  | 7.5% | \$11.84  | 7.5% |
| 2    | \$10.13 | 7.5% | \$11.27 | 7.5% | \$12.18  | 7.5% | \$12.45  | 7.5% | \$12.99  | 7.5% | \$13.48  | 7.5% | \$13.71  | 7.5% |
| 3    | \$10.64 | 7.5% | \$11.87 | 7.5% | \$12.84  | 7.5% | \$13.36  | 7.5% | \$13.91  | 7.5% | \$14.38  | 7.5% | \$15.08  | 7.5% |
| 4    | \$10.95 | 7.5% | \$11.94 | 7.5% | \$13.24  | 7.5% | \$14.10  | 7.5% | \$14.49  | 7.5% | \$15.44  | 7.5% | \$16.16  | 7.5% |
| 5    | \$11.24 | 7.5% | \$12.49 | 7.5% | \$13.70  | 7.5% | \$14.73  | 7.5% | \$15.34  | 7.3% | \$16.15  | 7.5% | \$17.13  | 6.9% |
| 6    | \$11.34 | 6.5% | \$12.54 | 6.5% | \$13.71  | 6.5% | \$14.80  | 6.5% | \$15.35  | 6.5% | \$16.18  | 6.5% | \$17.14  | 6.5% |
| 7    | \$11.98 | 6.5% | \$12.83 | 6.5% | \$14.07  | 6.5% | \$15.27  | 6.5% | \$15.63  | 6.5% | \$16.61  | 6.5% | \$17.79  | 6.5% |
| 8    | \$12.33 | 6.5% | \$13.30 | 6.5% | \$14.57  | 6.5% | \$15.71  | 6.5% | \$16.26  | 6.5% | \$17.28  | 6.5% | \$18.56  | 6.5% |
| 9    | \$12.52 | 6.5% | \$13.48 | 6.5% | \$14.76  | 6.5% | \$15.85  | 6.5% | \$16.60  | 6.5% | \$18.00  | 6.5% | \$19.55  | 6.5% |
| 10   | \$12.69 | 6.5% | \$13.62 | 6.5% | \$14.91  | 6.5% | \$16.23  | 6.1% | \$16.80  | 6.5% | \$18.86  | 6.5% | \$20.84  | 6.5% |
| 20   | \$15.14 | 5.9% | \$17.03 | 6.0% | \$17.40  | 6.0% | \$21.20  | 5.9% | \$24.70  | 6.0% | \$30.05  | 6.0% | \$33.71  | 5.7% |
| 30   | \$18.44 | 5.7% | \$21.69 | 6.0% | \$24.01  | 5.7% | \$28.49  | 5.7% | \$34.90  | 5.7% | \$40.93  | 5.7% | \$47.77  | 5.7% |
| 40   | \$21.34 | 5.9% | \$26.06 | 5.9% | \$29.55  | 5.9% | \$35.28  | 5.9% | \$43.53  | 5.5% | \$51.14  | 5.5% | \$59.34  | 5.5% |
| 50   | \$23.21 | 5.9% | \$28.97 | 6.2% | \$34.37  | 5.9% | \$41.71  | 5.9% | \$51.39  | 5.5% | \$61.96  | 5.5% | \$68.87  | 5.5% |
| 60   | \$24.43 | 5.9% | \$30.47 | 5.9% | \$35.51  | 5.2% | \$45.18  | 5.9% | \$53.06  | 5.9% | \$62.81  | 5.9% | \$74.56  | 5.9% |
| 70   | \$27.54 | 5.9% | \$35.42 | 5.9% | \$40.84  | 5.9% | \$50.20  | 6.4% | \$57.84  | 5.9% | \$65.84  | 5.9% | \$78.66  | 5.9% |
| 80   | \$36.61 | 5.0% | \$42.36 | 5.0% | \$45.84  | 5.0% | \$55.41  | 5.9% | \$65.33  | 5.9% | \$76.56  | 5.9% | \$81.65  | 5.9% |
| 100  | \$59.84 | 5.9% | \$60.44 | 5.9% | \$65.21  | 4.9% | \$70.67  | 5.9% | \$80.96  | 5.9% | \$89.44  | 5.9% | \$98.52  | 5.9% |
| 125  | \$79.00 | 5.8% | \$79.21 | 5.0% | \$84.36  | 5.7% | \$87.27  | 5.6% | \$97.31  | 5.5% | \$106.93 | 6.0% | \$118.66 | 5.5% |
| 150  | \$97.29 | 5.0% | \$99.94 | 5.0% | \$106.35 | 4.7% | \$109.19 | 5.7% | \$116.85 | 5.7% | \$125.98 | 5.7% | \$141.92 | 5.7% |

Rate increases that are higher than the announced 5.9% average.

## Next Day Air Rates (Priority Services)

In many cases for priority services, the rate increases come in above the average, with the max for both carriers being 7.8%.

### FedEx Priority Overnight 2022 Standard List Rates

|        | Zone 2   |      | Zone 3   |      | Zone 4   |      | Zone 5     |      | Zone 6     |      | Zone 7     |      | Zone 8     |      |
|--------|----------|------|----------|------|----------|------|------------|------|------------|------|------------|------|------------|------|
| Letter | \$28.04  | 6.5% | \$34.04  | 6.5% | \$43.82  | 6.5% | \$46.91    | 5.5% | \$47.85    | 5.5% | \$53.15    | 5.5% | \$55.58    | 5.5% |
| 1 lb   | \$34.14  | 7.5% | \$50.55  | 7.5% | \$66.74  | 7.5% | \$73.80    | 6.1% | \$77.69    | 6.1% | \$88.23    | 6.1% | \$90.67    | 6.1% |
| 2      | \$34.59  | 7.5% | \$50.84  | 7.5% | \$72.88  | 7.5% | \$79.23    | 6.1% | \$81.60    | 6.1% | \$91.86    | 6.1% | \$101.28   | 6.1% |
| 3      | \$37.74  | 7.5% | \$56.39  | 7.5% | \$80.71  | 7.5% | \$90.55    | 6.1% | \$97.38    | 6.1% | \$106.92   | 6.1% | \$110.72   | 6.1% |
| 4      | \$41.17  | 7.5% | \$57.60  | 7.5% | \$90.27  | 7.5% | \$99.16    | 6.1% | \$102.77   | 6.1% | \$116.12   | 6.1% | \$120.49   | 6.1% |
| 5      | \$41.52  | 7.5% | \$57.92  | 7.5% | \$92.18  | 7.5% | \$100.04   | 6.1% | \$103.72   | 6.1% | \$117.73   | 6.1% | \$121.48   | 6.1% |
| 10     | \$49.06  | 7.5% | \$68.98  | 7.5% | \$118.33 | 7.5% | \$129.81   | 6.1% | \$135.90   | 6.1% | \$151.56   | 6.1% | \$157.01   | 6.1% |
| 20     | \$69.64  | 7.5% | \$98.81  | 7.5% | \$183.26 | 7.5% | \$204.05   | 6.1% | \$208.36   | 6.1% | \$227.11   | 6.1% | \$232.13   | 6.1% |
| 30     | \$86.78  | 7.5% | \$121.45 | 7.5% | \$252.13 | 7.5% | \$267.34   | 6.1% | \$275.35   | 6.1% | \$301.45   | 6.1% | \$313.84   | 6.1% |
| 40     | \$104.41 | 7.5% | \$149.91 | 7.5% | \$307.41 | 7.5% | \$328.48   | 6.1% | \$340.82   | 6.1% | \$369.40   | 6.1% | \$376.80   | 6.1% |
| 50     | \$127.96 | 7.5% | \$180.06 | 7.5% | \$347.27 | 7.5% | \$380.63   | 6.1% | \$392.02   | 6.1% | \$423.11   | 6.1% | \$446.98   | 6.1% |
| 60     | \$160.49 | 7.5% | \$232.01 | 7.5% | \$417.41 | 7.5% | \$453.78   | 6.1% | \$466.96   | 6.1% | \$532.00   | 6.1% | \$542.64   | 6.1% |
| 70     | \$187.96 | 7.5% | \$275.28 | 7.5% | \$470.94 | 7.5% | \$517.02   | 6.1% | \$527.37   | 6.1% | \$586.92   | 6.1% | \$621.68   | 6.1% |
| 100    | \$254.00 | 3.7% | \$355.00 | 3.8% | \$643.00 | 3.9% | \$729.00   | 5.8% | \$744.00   | 5.8% | \$911.00   | 7.8% | \$951.00   | 7.8% |
| 125    | \$317.50 | 3.7% | \$443.75 | 3.8% | \$803.75 | 3.9% | \$911.25   | 5.8% | \$930.00   | 5.8% | \$1,138.75 | 7.8% | \$1,188.75 | 7.8% |
| 150    | \$381.00 | 3.7% | \$532.50 | 3.8% | \$964.50 | 3.9% | \$1,093.50 | 5.8% | \$1,116.00 | 5.8% | \$1,366.50 | 7.8% | \$1,426.50 | 7.8% |

Rate increases that are higher than the announced 5.9% average.

### UPS Next Day Air 2022 Daily Rates

|        | 102      |      | 103      |      | 104      |      | 105        |      | 106        |      | 107        |      | 108        |      |
|--------|----------|------|----------|------|----------|------|------------|------|------------|------|------------|------|------------|------|
| Letter | \$28.32  | 6.5% | \$34.40  | 6.5% | \$44.26  | 6.5% | \$47.39    | 5.5% | \$48.34    | 5.5% | \$53.69    | 5.5% | \$56.13    | 5.5% |
| 1 lb   | \$34.50  | 7.5% | \$51.07  | 7.5% | \$67.42  | 7.5% | \$74.55    | 6.1% | \$78.49    | 6.1% | \$89.14    | 6.1% | \$91.57    | 6.1% |
| 2      | \$34.95  | 7.5% | \$51.37  | 7.5% | \$73.63  | 7.5% | \$80.04    | 6.1% | \$82.43    | 6.1% | \$92.81    | 6.1% | \$102.32   | 6.1% |
| 3      | \$38.13  | 7.5% | \$56.98  | 7.5% | \$81.54  | 7.5% | \$91.48    | 6.1% | \$98.37    | 6.1% | \$108.01   | 6.1% | \$111.84   | 6.1% |
| 4      | \$41.60  | 7.5% | \$58.20  | 7.5% | \$91.20  | 7.5% | \$100.17   | 6.1% | \$103.81   | 6.1% | \$117.31   | 6.1% | \$121.72   | 6.1% |
| 5      | \$41.94  | 7.5% | \$58.53  | 7.5% | \$93.11  | 7.5% | \$101.06   | 6.1% | \$104.76   | 6.1% | \$118.81   | 6.1% | \$122.24   | 6.1% |
| 10     | \$49.57  | 7.5% | \$69.68  | 7.5% | \$119.53 | 7.5% | \$130.46   | 6.1% | \$137.27   | 6.1% | \$153.10   | 6.1% | \$158.59   | 6.1% |
| 20     | \$70.20  | 7.5% | \$99.81  | 7.5% | \$183.71 | 7.5% | \$206.10   | 6.1% | \$210.44   | 6.1% | \$229.40   | 6.1% | \$233.56   | 6.1% |
| 30     | \$87.30  | 7.5% | \$122.69 | 7.5% | \$253.36 | 7.5% | \$268.64   | 6.1% | \$277.85   | 6.1% | \$303.51   | 6.1% | \$316.46   | 6.1% |
| 40     | \$105.47 | 7.5% | \$151.42 | 7.5% | \$308.90 | 7.5% | \$330.69   | 6.1% | \$344.24   | 6.1% | \$373.11   | 6.1% | \$380.58   | 6.1% |
| 50     | \$128.42 | 7.5% | \$181.87 | 7.5% | \$349.23 | 7.5% | \$382.46   | 6.1% | \$395.94   | 6.1% | \$426.00   | 6.1% | \$451.48   | 6.1% |
| 60     | \$160.49 | 7.5% | \$232.00 | 7.5% | \$417.40 | 7.5% | \$453.77   | 6.1% | \$466.95   | 6.1% | \$537.29   | 6.1% | \$542.67   | 6.1% |
| 70     | \$187.96 | 7.5% | \$275.27 | 7.5% | \$470.92 | 7.5% | \$522.13   | 6.1% | \$527.36   | 6.1% | \$586.95   | 6.1% | \$621.71   | 6.1% |
| 100    | \$256.35 | 3.7% | \$358.55 | 3.8% | \$649.43 | 3.9% | \$736.29   | 5.8% | \$751.44   | 5.8% | \$911.24   | 7.8% | \$951.00   | 7.8% |
| 125    | \$320.43 | 3.7% | \$448.21 | 3.8% | \$811.82 | 3.9% | \$920.36   | 5.8% | \$939.32   | 5.8% | \$1,138.75 | 7.8% | \$1,188.75 | 7.8% |
| 150    | \$384.51 | 3.7% | \$537.84 | 3.8% | \$974.16 | 3.9% | \$1,104.47 | 5.8% | \$1,127.18 | 5.8% | \$1,366.50 | 7.8% | \$1,426.50 | 7.8% |

Rate increases that are higher than the announced 5.9% average.



## Next Day Air Rates (Standard/Saver Services)

For standard next day air services, the majority of the FedEx rates are increasing over the announced average. The same goes for UPS for shipments traveling the shortest distances.

### FedEx Standard Overnight 2022 Standard List Rates

|        | Zone 2   |      | Zone 3   |      | Zone 4   |      | Zone 5     |      | Zone 6     |      | Zone 7     |      | Zone 8     |      |
|--------|----------|------|----------|------|----------|------|------------|------|------------|------|------------|------|------------|------|
| Letter | \$27.48  | 6.5% | \$33.37  | 6.5% | \$41.57  | 6.5% | \$44.64    | 5.5% | \$45.54    | 5.5% | \$49.91    | 5.5% | \$52.19    | 5.5% |
| 1 lb   | \$31.22  | 7.5% | \$42.55  | 7.5% | \$57.85  | 7.5% | \$64.09    | 6.1% | \$69.46    | 6.1% | \$75.50    | 6.1% | \$79.59    | 6.1% |
| 2      | \$33.30  | 7.5% | \$45.53  | 7.5% | \$66.53  | 7.5% | \$72.30    | 6.1% | \$79.96    | 6.1% | \$86.47    | 6.1% | \$92.27    | 6.1% |
| 3      | \$36.19  | 7.5% | \$48.16  | 7.5% | \$73.78  | 7.5% | \$80.10    | 6.1% | \$85.46    | 6.1% | \$95.16    | 6.1% | \$100.86   | 6.1% |
| 4      | \$39.04  | 7.5% | \$51.06  | 7.5% | \$79.93  | 7.5% | \$87.78    | 6.1% | \$96.85    | 6.1% | \$103.56   | 6.1% | \$110.43   | 6.1% |
| 5      | \$39.73  | 7.5% | \$51.50  | 7.5% | \$85.03  | 7.5% | \$95.44    | 6.1% | \$98.99    | 6.1% | \$105.83   | 6.1% | \$111.79   | 6.1% |
| 10     | \$47.36  | 7.5% | \$67.62  | 7.5% | \$116.00 | 7.5% | \$127.25   | 6.1% | \$133.21   | 6.1% | \$147.01   | 6.1% | \$153.92   | 6.1% |
| 20     | \$66.13  | 7.5% | \$95.70  | 7.5% | \$179.23 | 7.5% | \$194.92   | 6.1% | \$200.59   | 6.1% | \$220.23   | 6.1% | \$225.27   | 6.1% |
| 30     | \$83.35  | 7.5% | \$117.64 | 7.5% | \$236.00 | 7.5% | \$251.42   | 6.1% | \$259.43   | 6.1% | \$285.53   | 6.1% | \$297.92   | 6.1% |
| 40     | \$101.96 | 7.5% | \$142.48 | 7.5% | \$291.29 | 7.5% | \$312.57   | 6.1% | \$324.91   | 6.1% | \$353.49   | 6.1% | \$360.88   | 6.1% |
| 50     | \$120.91 | 7.5% | \$170.36 | 7.5% | \$330.82 | 7.5% | \$364.71   | 6.1% | \$376.11   | 6.1% | \$407.20   | 6.1% | \$431.07   | 6.1% |
| 60     | \$139.05 | 7.5% | \$208.90 | 7.5% | \$401.28 | 7.5% | \$437.87   | 6.1% | \$451.05   | 6.1% | \$516.09   | 6.1% | \$526.73   | 6.1% |
| 70     | \$173.37 | 7.5% | \$251.09 | 7.5% | \$454.81 | 7.5% | \$501.11   | 6.1% | \$511.45   | 6.1% | \$571.00   | 6.1% | \$605.76   | 6.1% |
| 100    | \$247.00 | 7.4% | \$348.00 | 3.9% | \$628.00 | 4.0% | \$714.00   | 5.9% | \$729.00   | 6.0% | \$878.00   | 6.0% | \$916.00   | 6.0% |
| 125    | \$308.75 | 7.4% | \$435.00 | 3.9% | \$785.00 | 4.0% | \$892.50   | 5.9% | \$911.25   | 6.0% | \$1,097.50 | 6.0% | \$1,145.00 | 6.0% |
| 150    | \$370.50 | 7.4% | \$522.00 | 3.9% | \$942.00 | 4.0% | \$1,071.00 | 5.9% | \$1,093.50 | 6.0% | \$1,317.00 | 6.0% | \$1,374.00 | 6.0% |

Rate increases that are higher than the announced 5.9% average.

### UPS Next Day Air Saver 2022 Daily Rates

|        | 132      |      | 133      |      | 134      |      | 135        |      | 136        |      | 137        |      | 138        |      |
|--------|----------|------|----------|------|----------|------|------------|------|------------|------|------------|------|------------|------|
| Letter | \$27.76  | 6.5% | \$33.71  | 6.5% | \$41.99  | 6.5% | \$45.09    | 5.4% | \$46.00    | 5.5% | \$50.41    | 5.5% | \$52.72    | 5.5% |
| 1 lb   | \$31.54  | 7.5% | \$42.98  | 5.8% | \$58.43  | 6.4% | \$64.74    | 6.1% | \$70.16    | 6.1% | \$76.26    | 5.6% | \$80.39    | 6.1% |
| 2      | \$33.64  | 7.5% | \$45.99  | 7.5% | \$67.20  | 6.4% | \$73.03    | 6.1% | \$80.76    | 6.1% | \$87.34    | 6.1% | \$93.20    | 6.1% |
| 3      | \$36.56  | 7.5% | \$48.65  | 6.5% | \$74.52  | 6.4% | \$80.91    | 6.0% | \$86.32    | 5.2% | \$96.12    | 5.8% | \$101.87   | 6.1% |
| 4      | \$39.44  | 7.5% | \$51.58  | 6.5% | \$80.73  | 6.4% | \$88.66    | 6.1% | \$97.82    | 6.1% | \$104.60   | 5.9% | \$111.54   | 6.1% |
| 5      | \$40.13  | 7.5% | \$52.02  | 6.4% | \$85.89  | 6.4% | \$96.40    | 6.1% | \$99.98    | 5.1% | \$106.89   | 5.1% | \$112.91   | 5.1% |
| 10     | \$47.84  | 7.5% | \$68.30  | 7.5% | \$117.16 | 6.4% | \$128.53   | 5.1% | \$134.55   | 5.1% | \$148.49   | 5.1% | \$155.46   | 5.0% |
| 20     | \$66.80  | 7.5% | \$96.66  | 7.5% | \$181.03 | 6.4% | \$196.87   | 5.1% | \$202.60   | 5.1% | \$222.44   | 5.1% | \$227.53   | 5.1% |
| 30     | \$84.19  | 7.5% | \$118.82 | 7.5% | \$238.36 | 6.9% | \$253.94   | 6.1% | \$262.03   | 6.1% | \$288.39   | 6.1% | \$300.90   | 6.1% |
| 40     | \$102.98 | 7.5% | \$143.91 | 7.5% | \$294.21 | 6.9% | \$315.70   | 6.1% | \$328.16   | 6.1% | \$357.03   | 6.1% | \$364.49   | 6.1% |
| 50     | \$122.12 | 7.5% | \$172.07 | 7.5% | \$334.13 | 6.5% | \$368.36   | 6.1% | \$379.88   | 6.0% | \$411.28   | 6.1% | \$435.39   | 6.0% |
| 60     | \$140.45 | 6.4% | \$210.99 | 7.5% | \$405.30 | 7.5% | \$442.25   | 6.1% | \$455.57   | 6.1% | \$521.26   | 6.1% | \$532.00   | 6.1% |
| 70     | \$175.11 | 7.5% | \$253.61 | 7.5% | \$459.36 | 7.5% | \$506.13   | 5.6% | \$516.57   | 6.1% | \$576.71   | 6.1% | \$611.82   | 5.6% |
| 100    | \$249.47 | 7.4% | \$351.48 | 3.6% | \$634.28 | 4.0% | \$721.14   | 5.8% | \$736.29   | 5.5% | \$886.78   | 6.0% | \$925.16   | 6.0% |
| 125    | \$311.84 | 7.4% | \$439.35 | 3.9% | \$792.85 | 4.0% | \$901.43   | 5.8% | \$920.37   | 5.9% | \$1,108.48 | 6.0% | \$1,156.45 | 6.0% |
| 150    | \$374.21 | 7.4% | \$527.22 | 3.9% | \$951.42 | 4.0% | \$1,081.71 | 5.9% | \$1,104.44 | 5.9% | \$1,330.17 | 6.0% | \$1,387.74 | 6.0% |

Rate increases that are higher than the announced 5.9% average.

## Second Day Air Rates

We observed the lowest overall increases in second day air services. In the weights and zones we evaluated, the rates are only going up by an average of 4.9%.

### FedEx 2Day 2022 Standard List Rates

|        | Zone 2   |      | Zone 3   |      | Zone 4   |      | Zone 5   |      | Zone 6   |      | Zone 7   |      | Zone 8     |      |
|--------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|------------|------|
| Letter | \$21.02  | 4.9% | \$21.91  | 4.9% | \$22.84  | 4.9% | \$26.39  | 4.9% | \$32.13  | 4.9% | \$34.27  | 4.9% | \$34.97    | 4.9% |
| 1 lb   | \$21.02  | 4.9% | \$21.91  | 4.9% | \$22.84  | 4.9% | \$26.39  | 4.9% | \$32.13  | 4.9% | \$34.27  | 4.9% | \$34.97    | 4.9% |
| 2      | \$21.87  | 4.9% | \$22.99  | 4.9% | \$23.73  | 4.9% | \$28.66  | 4.9% | \$36.22  | 4.9% | \$40.20  | 4.9% | \$42.31    | 4.9% |
| 3      | \$22.23  | 4.9% | \$23.73  | 4.9% | \$25.12  | 4.9% | \$31.56  | 4.9% | \$41.62  | 4.9% | \$46.57  | 4.9% | \$48.54    | 4.9% |
| 4      | \$22.91  | 4.9% | \$24.55  | 4.9% | \$27.20  | 4.9% | \$36.85  | 4.9% | \$48.09  | 4.9% | \$53.18  | 4.9% | \$55.25    | 4.9% |
| 5      | \$23.60  | 4.9% | \$25.35  | 4.9% | \$29.57  | 4.9% | \$40.94  | 4.9% | \$53.71  | 4.9% | \$59.25  | 4.9% | \$62.85    | 4.9% |
| 10     | \$28.28  | 4.9% | \$35.06  | 4.9% | \$43.51  | 4.9% | \$61.11  | 4.9% | \$86.31  | 4.9% | \$96.05  | 4.9% | \$99.07    | 4.9% |
| 20     | \$44.30  | 4.9% | \$52.18  | 4.9% | \$67.20  | 4.9% | \$98.01  | 4.9% | \$145.69 | 4.9% | \$159.17 | 4.9% | \$164.16   | 4.9% |
| 30     | \$58.42  | 4.9% | \$70.98  | 4.9% | \$90.46  | 4.9% | \$133.25 | 4.9% | \$199.82 | 4.9% | \$219.26 | 4.9% | \$226.76   | 4.9% |
| 40     | \$73.05  | 4.9% | \$89.53  | 4.9% | \$114.30 | 4.9% | \$167.55 | 4.9% | \$259.71 | 4.9% | \$282.77 | 4.9% | \$291.10   | 4.9% |
| 50     | \$86.15  | 4.9% | \$105.47 | 4.9% | \$135.56 | 4.9% | \$185.69 | 4.9% | \$314.59 | 4.9% | \$328.34 | 4.9% | \$334.92   | 4.9% |
| 60     | \$100.70 | 4.9% | \$122.87 | 4.9% | \$160.30 | 4.9% | \$224.93 | 4.9% | \$377.78 | 4.9% | \$387.94 | 4.9% | \$395.70   | 4.9% |
| 70     | \$114.86 | 4.9% | \$149.50 | 4.9% | \$175.86 | 4.9% | \$260.25 | 4.9% | \$423.73 | 4.9% | \$437.25 | 4.9% | \$446.00   | 4.9% |
| 100    | \$160.00 | 4.6% | \$200.00 | 4.7% | \$257.00 | 4.9% | \$362.00 | 4.6% | \$582.00 | 4.9% | \$665.00 | 4.9% | \$686.00   | 4.9% |
| 125    | \$200.00 | 4.6% | \$250.00 | 4.7% | \$321.25 | 4.9% | \$452.50 | 4.6% | \$727.50 | 4.9% | \$831.25 | 4.9% | \$857.50   | 4.9% |
| 150    | \$240.00 | 4.6% | \$300.00 | 4.7% | \$385.50 | 4.9% | \$543.00 | 4.6% | \$873.00 | 4.9% | \$997.50 | 4.9% | \$1,029.00 | 4.9% |

Rate increases that are higher than the announced 5.9% average.



### UPS 2nd Day Air 2022 Daily Rates

|        | 202      |      | 203      |      | 204      |      | 205      |      | 206      |      | 207      |      | 208        |      |
|--------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|------------|------|
| Letter | \$21.10  | 4.9% | \$22.00  | 4.9% | \$22.94  | 4.8% | \$26.39  | 4.9% | \$32.13  | 4.9% | \$34.27  | 4.9% | \$34.97    | 4.9% |
| 1 lb   | \$21.23  | 4.9% | \$22.13  | 4.9% | \$23.07  | 4.9% | \$26.65  | 4.9% | \$32.46  | 4.9% | \$34.62  | 4.9% | \$35.32    | 4.9% |
| 2      | \$21.88  | 4.9% | \$23.09  | 4.9% | \$23.97  | 4.9% | \$28.71  | 4.9% | \$36.52  | 4.9% | \$40.51  | 4.9% | \$42.61    | 4.9% |
| 3      | \$22.23  | 4.9% | \$23.79  | 4.8% | \$25.37  | 4.9% | \$31.69  | 4.9% | \$41.98  | 4.9% | \$46.96  | 4.9% | \$48.89    | 4.9% |
| 4      | \$22.91  | 4.9% | \$24.62  | 4.9% | \$27.47  | 4.9% | \$36.92  | 4.9% | \$48.40  | 4.9% | \$53.51  | 4.9% | \$55.54    | 4.9% |
| 5      | \$23.60  | 4.9% | \$25.42  | 4.9% | \$29.87  | 4.9% | \$40.94  | 4.9% | \$54.06  | 4.9% | \$59.49  | 4.9% | \$63.05    | 4.9% |
| 10     | \$28.28  | 4.9% | \$35.07  | 4.9% | \$43.92  | 4.9% | \$61.12  | 4.9% | \$86.70  | 4.9% | \$96.05  | 4.9% | \$99.17    | 4.9% |
| 20     | \$44.30  | 4.9% | \$52.19  | 4.9% | \$67.55  | 4.9% | \$98.02  | 4.9% | \$145.70 | 4.9% | \$159.18 | 4.9% | \$164.17   | 4.9% |
| 30     | \$58.42  | 4.9% | \$70.98  | 4.9% | \$90.91  | 4.9% | \$133.25 | 4.9% | \$199.82 | 4.9% | \$219.26 | 4.9% | \$226.77   | 4.9% |
| 40     | \$73.05  | 4.9% | \$89.53  | 4.9% | \$114.89 | 4.9% | \$167.55 | 4.9% | \$259.72 | 4.9% | \$282.77 | 4.9% | \$291.10   | 4.9% |
| 50     | \$86.16  | 4.9% | \$105.48 | 4.9% | \$136.24 | 4.9% | \$185.99 | 4.9% | \$314.60 | 4.9% | \$331.63 | 4.9% | \$338.28   | 4.9% |
| 60     | \$100.71 | 4.9% | \$122.88 | 4.9% | \$161.11 | 4.9% | \$224.94 | 4.9% | \$377.79 | 4.9% | \$391.82 | 4.9% | \$399.67   | 4.9% |
| 70     | \$114.87 | 4.9% | \$149.51 | 4.9% | \$176.74 | 4.9% | \$260.26 | 4.9% | \$424.49 | 4.9% | \$441.62 | 4.9% | \$450.47   | 4.9% |
| 100    | \$160.00 | 4.6% | \$200.00 | 4.7% | \$257.00 | 4.9% | \$362.00 | 4.6% | \$582.62 | 4.9% | \$659.85 | 4.9% | \$687.69   | 4.9% |
| 125    | \$200.00 | 4.6% | \$250.00 | 4.7% | \$321.25 | 4.9% | \$452.50 | 4.6% | \$727.50 | 4.9% | \$831.25 | 4.9% | \$857.50   | 4.9% |
| 150    | \$240.00 | 4.6% | \$300.00 | 4.7% | \$385.50 | 4.9% | \$543.00 | 4.6% | \$873.00 | 4.9% | \$997.50 | 4.9% | \$1,029.00 | 4.9% |

Rate increases that are higher than the announced 5.9% average.

## Third Day Air Rates

Third day air services is where we saw the highest rate increases, with the majority of them reaching the max of 9.9%.

### FedEx Express Saver 2022 Standard List Rates

|        | Zone 2   |      | Zone 3   |      | Zone 4   |      | Zone 5   |      | Zone 6   |      | Zone 7   |      | Zone 8   |      |
|--------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|
| Letter | \$19.57  | 9.8% | \$19.97  | 9.8% | \$20.38  | 9.9% | \$23.03  | 9.9% | \$26.33  | 9.9% | \$27.67  | 9.9% | \$30.72  | 9.9% |
| 1 lb   | \$19.57  | 9.8% | \$19.97  | 9.8% | \$20.38  | 9.9% | \$23.03  | 9.9% | \$26.33  | 9.9% | \$27.67  | 9.9% | \$30.72  | 9.9% |
| 2      | \$19.93  | 9.9% | \$20.34  | 9.9% | \$20.76  | 9.9% | \$23.44  | 9.9% | \$28.07  | 9.9% | \$30.83  | 9.9% | \$35.68  | 9.9% |
| 3      | \$21.17  | 9.9% | \$22.57  | 9.9% | \$23.03  | 9.9% | \$26.00  | 9.9% | \$32.64  | 9.9% | \$34.50  | 9.9% | \$40.30  | 9.9% |
| 4      | \$21.54  | 9.9% | \$23.32  | 9.9% | \$25.04  | 9.9% | \$29.22  | 9.9% | \$34.34  | 9.9% | \$39.43  | 9.9% | \$46.10  | 9.9% |
| 5      | \$21.91  | 9.9% | \$23.68  | 9.9% | \$26.41  | 9.9% | \$30.42  | 9.9% | \$38.97  | 9.9% | \$43.53  | 9.9% | \$51.70  | 9.9% |
| 10     | \$25.43  | 9.9% | \$30.38  | 9.9% | \$36.93  | 9.9% | \$43.92  | 9.9% | \$58.14  | 9.9% | \$70.72  | 9.9% | \$81.89  | 9.9% |
| 20     | \$41.13  | 9.9% | \$49.66  | 9.9% | \$60.69  | 9.9% | \$73.43  | 9.9% | \$93.33  | 9.9% | \$110.92 | 9.9% | \$133.25 | 9.9% |
| 30     | \$55.71  | 9.9% | \$68.03  | 9.9% | \$83.78  | 9.9% | \$100.18 | 9.9% | \$137.12 | 9.9% | \$156.99 | 9.9% | \$183.25 | 9.9% |
| 40     | \$66.69  | 9.9% | \$80.78  | 9.9% | \$104.22 | 9.9% | \$125.32 | 9.9% | \$171.57 | 9.9% | \$196.18 | 9.9% | \$231.97 | 9.9% |
| 50     | \$79.25  | 9.9% | \$94.47  | 9.9% | \$123.76 | 9.9% | \$152.62 | 9.9% | \$195.61 | 9.9% | \$240.64 | 9.9% | \$275.27 | 9.9% |
| 60     | \$94.94  | 9.9% | \$117.62 | 9.9% | \$144.51 | 9.9% | \$184.11 | 9.9% | \$251.68 | 9.9% | \$286.90 | 9.9% | \$333.39 | 9.9% |
| 70     | \$107.28 | 9.9% | \$138.00 | 9.9% | \$170.52 | 9.9% | \$215.46 | 9.9% | \$281.78 | 9.9% | \$335.53 | 9.9% | \$389.99 | 9.9% |
| 100    | \$152.00 | 9.4% | \$196.00 | 8.9% | \$251.00 | 5.9% | \$313.00 | 9.8% | \$437.00 | 9.8% | \$492.00 | 9.8% | \$561.00 | 9.8% |
| 125    | \$190.00 | 9.4% | \$245.00 | 8.9% | \$313.75 | 5.9% | \$391.25 | 9.8% | \$546.25 | 9.8% | \$615.00 | 9.8% | \$701.25 | 9.8% |
| 150    | \$228.00 | 9.4% | \$294.00 | 8.9% | \$376.50 | 5.9% | \$469.50 | 9.8% | \$655.50 | 9.8% | \$738.00 | 9.8% | \$841.50 | 9.8% |

Rate increases that are higher than the announced 5.9% average.

### UPS 3 Day Select 2022 Daily Rates

|      | 302      |      | 303      |      | 304      |      | 305      |      | 306      |      | 307      |      | 308      |      |
|------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|----------|------|
| 1 lb | \$13.57  | 9.9% | \$15.71  | 9.9% | \$16.84  | 9.9% | \$20.20  | 9.9% | \$25.01  | 9.9% | \$27.49  | 4.4% | \$29.79  | 9.9% |
| 2    | \$13.73  | 9.9% | \$16.66  | 9.9% | \$18.30  | 9.9% | \$22.31  | 9.9% | \$27.65  | 9.9% | \$30.80  | 3.9% | \$35.01  | 9.9% |
| 3    | \$15.35  | 9.9% | \$17.51  | 9.9% | \$20.00  | 9.9% | \$24.83  | 9.9% | \$32.22  | 9.9% | \$34.45  | 3.5% | \$39.94  | 9.9% |
| 4    | \$16.87  | 9.9% | \$19.35  | 9.9% | \$20.86  | 9.9% | \$27.82  | 9.9% | \$34.06  | 9.9% | \$39.04  | 3.1% | \$44.23  | 9.9% |
| 5    | \$17.92  | 9.9% | \$20.75  | 9.9% | \$22.78  | 9.9% | \$30.40  | 9.9% | \$38.00  | 9.9% | \$43.14  | 2.8% | \$48.82  | 9.9% |
| 10   | \$22.78  | 9.9% | \$28.13  | 9.9% | \$31.86  | 9.9% | \$41.00  | 9.9% | \$55.17  | 9.9% | \$66.52  | 1.8% | \$73.05  | 9.9% |
| 20   | \$31.98  | 9.9% | \$39.18  | 9.9% | \$47.79  | 9.9% | \$62.03  | 9.9% | \$87.36  | 9.9% | \$100.35 | 1.2% | \$117.16 | 9.9% |
| 30   | \$42.45  | 9.9% | \$51.27  | 9.9% | \$65.00  | 9.9% | \$83.72  | 9.9% | \$119.83 | 9.9% | \$141.77 | 0.9% | \$160.96 | 9.9% |
| 40   | \$51.89  | 9.9% | \$62.75  | 9.9% | \$81.22  | 9.9% | \$104.62 | 9.9% | \$152.78 | 9.9% | \$176.19 | 0.7% | \$202.47 | 9.9% |
| 50   | \$59.46  | 9.9% | \$76.80  | 9.9% | \$98.59  | 9.9% | \$127.39 | 9.9% | \$182.32 | 9.9% | \$218.03 | 0.6% | \$241.13 | 9.9% |
| 60   | \$72.12  | 9.9% | \$92.70  | 9.9% | \$114.80 | 9.9% | \$149.29 | 9.9% | \$217.03 | 9.9% | \$251.41 | 0.5% | \$282.28 | 9.9% |
| 70   | \$78.87  | 9.9% | \$104.73 | 9.9% | \$131.33 | 9.9% | \$173.57 | 9.9% | \$248.93 | 9.9% | \$292.49 | 0.4% | \$334.80 | 9.9% |
| 100  | \$118.25 | 9.9% | \$150.97 | 8.9% | \$185.48 | 5.9% | \$258.88 | 9.8% | \$371.41 | 9.8% | \$440.98 | 0.3% | \$493.10 | 9.8% |
| 125  | \$145.63 | 9.4% | \$184.38 | 8.9% | \$234.08 | 5.9% | \$323.46 | 9.8% | \$464.13 | 9.8% | \$551.18 | 0.2% | \$616.94 | 9.8% |
| 150  | \$172.18 | 9.4% | \$218.57 | 8.9% | \$274.89 | 5.9% | \$381.06 | 9.8% | \$556.97 | 9.8% | \$661.38 | 0.2% | \$740.36 | 9.8% |

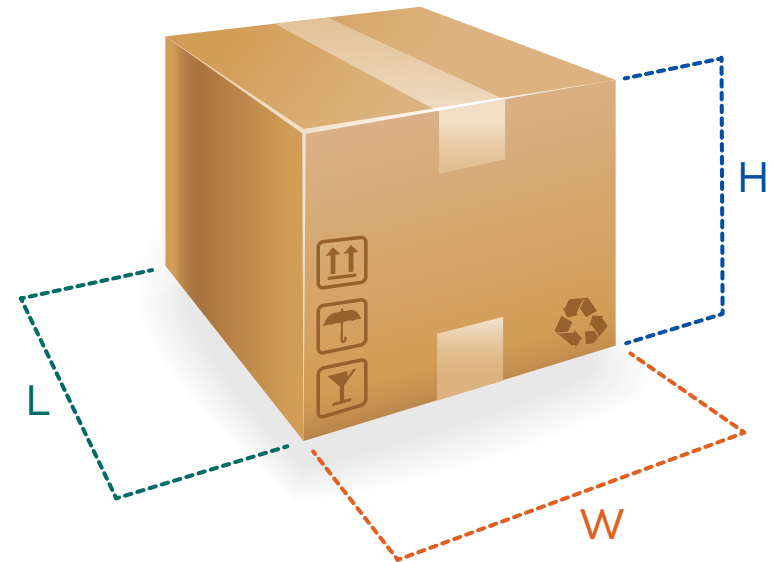
Rate increases that are higher than the announced 5.9% average.



## Don't Forget About DIM Weight Pricing

When determining how much a shipment will cost you, it may come as a surprise that the actual weight of your package isn't necessarily the weight your package will be rated on. FedEx and UPS attempt to recoup the cost of the space your package takes up on their trucks by using what is known as dimensional (DIM) weight pricing.

To find your DIM weight, first calculate your cubic inches (length x width x height) and then divide that by 139 (the dimensional divisor). If it's higher than your actual weight, the dimensional weight is what you will be billed on. You don't want to get stuck paying for empty, unused space so make sure to size your packaging right. Don't use oversized boxes and consolidate orders when possible.



$$\frac{(\text{length} \times \text{width} \times \text{height})}{\text{DIM factor}} = \text{DIM weight}$$

Visit [PartnerShip.com/DIMcalculator](https://PartnerShip.com/DIMcalculator) to quickly find your billable weight.

## But Wait, There's More

On top of your rate, your package is subject to a number of fees. As you can see from the included table, many of the most common surcharges are increasing in 2022. While most of the cost increases for these surcharges aren't very high, they can add up very quickly.

| Surcharges                                                          | 2021            | 2022            |
|---------------------------------------------------------------------|-----------------|-----------------|
| Address correction FedEx                                            | \$18.00         | \$19.50         |
| Address correction UPS                                              | \$18.00         | \$18.00         |
| Delivery Area Surcharge FedEx Express                               | \$3.25 - \$5.90 | \$3.55 - \$6.50 |
| Delivery Area Surcharge FedEx Ground, FedEx Home                    | \$3.10 - \$4.30 | \$3.40 - \$4.80 |
| Delivery Area Surcharge UPS Air                                     | \$3.25 - \$5.90 | \$3.55 - \$6.50 |
| Delivery Area Surcharge UPS Ground                                  | \$3.10 - \$5.90 | \$3.40 - \$6.50 |
| Residential Delivery Charge FedEx Express                           | \$4.95          | \$5.30          |
| Residential Delivery Charge FedEx Home Delivery                     | \$4.35          | \$4.75          |
| Residential Delivery Charge UPS Air                                 | \$5.00          | \$5.35          |
| Residential Delivery Charge UPS Ground                              | \$4.45          | \$4.85          |
| Automated Pickup Weekly Fee FedEx Ground                            | \$15.00         | \$16.00         |
| Weekly Pickup Fee FedEx Ground (invoiced charges of \$75 or more)   | \$16.50         | \$18.50         |
| Weekly Pickup Fee FedEx Ground (invoiced charges of less than \$75) | \$33.00         | \$37.00         |
| UPS Smart Pickup                                                    | \$15.45         | \$15.50         |

The most costly fees continue to be for larger packages and for packages that require additional handling. The highest will cost you a whopping \$1,025.

Last year, UPS began varying the fees based on the shipment's zone for its Large Package and Additional Handling charges. For 2022, FedEx has followed suit for its Oversize and Additional Handling charges. So be aware that the greater the distance your shipment has to travel, the higher the fee.

The surcharges for larger packages apply depending on the dimensions and weight and can be tricky to keep straight. We've included the basics for how they're each defined.

## OVERSIZE - FEDEX LARGE PACKAGE - UPS

Exceeds 96 inches in length or 130 inches in length and girth combined

## GROUND UNAUTHORIZED - FEDEX OVER MAXIMUM LIMITS - UPS

Exceeds 108 inches in length, 165 inches in length and girth combined, or 150 pounds in weight

## ADDITIONAL HANDLING - FEDEX & UPS

Exceeds 48 inches in length, 30 inches in width, 105 inches in length and girth combined, 50 pounds in weight for domestic, or 70 pounds in weight for international

| Surcharges                                      | 2021          | 2022          |
|-------------------------------------------------|---------------|---------------|
| Unauthorized Packages Charge FedEx Ground       | \$920.00      | \$1,025.00    |
| Over Maximum Limits UPS Ground, UPS Air         | \$920.00      | \$1,025.00    |
| Oversize Charge FedEx Express, FedEx Ground     | \$105.00      | up to \$145   |
| Oversize Charge FedEx Home Delivery             | \$130.00      | up to \$170   |
| Large Package UPS (commercial)                  | up to \$120   | up to \$140   |
| Large Package UPS (residential)                 | up to \$145   | up to \$165   |
| Additional Handling FedEx Express, FedEx Ground | up to \$25.50 | up to \$31.50 |
| Additional Handling UPS Ground, UPS Air         | up to \$27.00 | up to \$30.50 |

Determined by the shipment's zone



## ***Final Takeaway***

As it has been in the past, the real effect of the 2022 rate increases depend on what you ship, where you ship it, and your package characteristics. The important takeaway is that the announced **5.9%** average increase paints an inaccurate and incomplete picture of the true impact to your business.

If you find yourself confused by base rates, average increases, surcharges, and DIM weight pricing – rest assured that PartnerShip® is here to help. Our knowledgeable team will guide you in the right direction. And when you enroll in one of our exclusive shipping programs you'll gain access to small package discounts that will help to offset the rate increases.



*Want to find out how you can offset the increases?  
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